North Dakota Department of Transportation

DBE NEWSLETTER

— For the February 7, 2025, Bid Letting —



Upcoming Bid Letting Meeting

DBE Industry Update Meeting—February 3, 2025, at 9-10 a.m. CT for the February 7, 2025, Bid Opening.

<u>Click Here</u> to access the NDDOT website where you will find the link to join the meeting.

<u>Click here</u> to view the slides from the January 10 DBE Industry Update Meeting.

Contacts

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DBE Supportive
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Project Solutions, Inc.
701-214-5775
dbe@projectsolutionsinc.com

Advertisements

Newsletter advertisements are due to the Civil Rights Office 15 business days prior to each bid opening by noon CDT:

Thursday, February 27, 2025 (for March 14, 2025)

Submit the required information online at: https://apps.nd.gov/dot/cr/csi/login.htm

The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:

- An accessible meeting facility or other accommodation for people with disabilities.
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Heather Christianson, Civil Rights Division, NDDOT at 701-328-2978 or civilrights@nd.gov TTY users may use Relay North Dakota at 711 or 1-800-366-6888.



How Construction Businesses Can

Maintain Cash Flow During Winter

Winter can be a challenging time for construction businesses. With colder temperatures, shorter daylight hours, and unpredictable weather, outdoor construction projects can slow down or even come to a halt. For small businesses that rely on consistent work, the winter season can feel like a lean period. However, with the right strategies and a bit of creativity, it's possible to keep operations running smoothly, generate revenue, and even set the stage for a successful year ahead.

Pivoting to Indoor Projects

While winter may freeze certain aspects of construction, it creates new opportunities indoors. Small construction businesses can thrive in the winter months by specializing in home and commercial renovations, which are not as impacted by weather. In fact, many homeowners view the winter as the perfect time to tackle indoor projects. Kitchens, bathrooms, basements, and attics are popular areas for remodeling during the colder months. These types of projects are less likely to be delayed by weather, and homeowners are often looking for ways to improve their living spaces while they're stuck inside.



Renovation projects aren't limited to residential spaces, either. Many commercial properties, such as retail stores, offices, and schools, tend to schedule renovations during slower periods to minimize disruptions. Winter is an ideal time for small construction businesses to target these commercial clients, offering services that can enhance both the functionality and aesthetics of a business space.

Furthermore, winter is the season for repairs. Homeowners often face issues like frozen pipes, roof leaks, and heating system malfunctions. Offering emergency repair services can help keep a business busy, as people are eager to fix



issues before they escalate into larger, costlier problems. Even though the work might be more reactive than proactive, providing quick and reliable service during the winter months can help maintain cash flow and customer loyalty.

Expanding Service Offerings

To ensure continued revenue during the winter, small construction businesses should think about expanding their service offerings. Diversifying beyond traditional construction can open up new revenue streams and keep the business relevant when weather conditions make certain types of work impossible.

Winterizing homes and commercial properties is a natural extension of a construction business. Many customers are looking for ways to make their homes more energy-efficient during the colder months, whether that means adding insulation, sealing gaps in windows and doors, or installing better weatherproofing systems. By offering winterization services, small construction businesses can tap into a market that's especially in demand when temperatures drop. Additionally, these services can lead to larger projects, such as energy-efficient renovations or upgrades.

In many regions, snow and ice are inevitable during the winter. Small construction businesses can capitalize on this by offering snow removal services. Whether it's clearing driveways for homeowners or salting walkways for businesses, snow and ice management can be a lucrative venture for companies that are equipped to handle the cold. Snow removal is often a task that people will pay a premium for, especially when winter storms are particularly harsh. Having the proper equipment, such as snowplows, salt spreaders, and snow blowers, can allow a business to offer these services to both residential and commercial clients.

Building and Nurturing Relationships

Winter isn't just about executing projects; it's also an opportunity to focus on relationships and build a strong reputation. One of the most powerful tools small construction businesses have is word-of-mouth marketing. Staying in touch with past clients and offering them additional services can keep work flowing during slower months. For example, checking in on past projects to ensure everything is in working order or offering winter maintenance packages can build goodwill and encourage clients to return.



In addition to maintaining relationships with existing clients, the winter months are a great time to network and seek out new business. Many local governments and municipalities have ongoing projects that require construction services year-round. By seeking out government contracts or bidding on municipal projects, small businesses can secure steady work throughout the winter months. Networking with developers, real estate agents, and other contractors can also help a business tap into new opportunities that might not have been available during busier times of the year.

Offering referral incentives is another way to keep the business bustling during the winter. Clients who refer friends or family members for new projects should be rewarded with discounts or small gifts, incentivizing them to spread the word about your services. This creates a cycle where satisfied clients bring in new customers, which, in turn, helps sustain revenue throughout the winter months.

Flexible Pricing and Payment Plans

Winter can be a financially tight time for many, and some clients may hesitate to commit to construction projects due to concerns about cost. To encourage customers to proceed with work during the slower season, small businesses can offer more competitive pricing. Offering discounts or promotional deals on indoor services, like remodeling or repairs, can incentivize homeowners to take the leap and get started with projects they might otherwise postpone until spring.

Another way to make services more accessible during the winter months is by offering flexible payment options. For instance, businesses can set up installment payment plans or offer financing to help clients manage larger projects. By making it easier for customers to afford services, small businesses can keep work coming in, even when clients are feeling financially cautious.

Keeping Employees Engaged and Motivated

Winter can also be a challenging time for employees, particularly in construction, where work is often weather-dependent. To keep employees engaged, it's essential for business owners to offer opportunities for training and professional development. Winter provides a natural lull in activity, and this downtime can be put to good use by providing employees with additional skills or certifications. Not only does this benefit the business by expanding its capabilities, but it also helps employees feel more invested in their work.

Maintaining open lines of communication with employees and offering incentives can also help keep morale high during slower months. Whether it's organizing team-building events, offering performance bonuses, or simply ensuring that work schedules are manageable, keeping the workforce motivated is crucial for maintaining productivity when business picks up again.

Exploring New Markets and Niches

Winter can also be an opportunity for small construction businesses to diversify and explore new markets. For example, a company that typically focuses on residential construction may want to target commercial or government contracts during the off-season. Alternatively, focusing on niche areas such as eco-friendly or energy-efficient construction can set a business apart and attract customers who want to reduce their environmental impact during the winter months. By branching out into new areas, small businesses can tap into new revenue streams that will help buffer against the seasonal slowdowns that winter brings.



Though winter presents significant challenges for small construction businesses, it also offers ample opportunities to remain profitable. By planning ahead, diversifying services, nurturing relationships, and staying flexible with pricing, small businesses can weather the colder months with success. Whether focusing on indoor projects, offering snow removal services, or exploring new markets, there are plenty of ways to keep work coming in and ensure that revenue continues to flow. With the right approach, winter can become a productive season, laying the foundation for a prosperous year ahead.

Did You Know...

Stay on Top of DBE Requirements During Winter Snowbirding: Even while enjoying the warmer climates, DBE firms must fulfill all obligations, including submitting renewals, answering Q&A/emails, managing utilization plans (UPs), and ensuring prompt payment compliance. Remote access tools can help you stay connected and on track.

Vacationing or Traveling Abroad: If you plan to leave the U.S. or Canada, be aware that access to B2Gnow/CCS will be restricted. Make necessary arrangements beforehand, such as delegating tasks or ensuring compliance work is completed prior to your departure.

Submit Only One Application: To avoid processing delays, please submit only one renewal application.

If you hold both DBE and ACDBE certifications, only one application (either DBE or ACDBE) is required to renew both certifications.

Upcoming Events/Training

Feb.

Email Marketing Strategies to Boost Your Business Growth

Webinar

Tuesday, February 4, 2025, Noon CT | Cost: Free

<u>Learn More ></u>

Feb. 11 Understanding Teaming Arrangements:
Subcontracts, Joint Ventures, and Mentor Protégé Agreements

Webinar

Tuesday, February 11, 2025, 8:00 A.M. CT | Cost: Free

<u>Learn More ></u>

Feb. 18 2025 Midwest Matchmaker: Connecting Small Businesses with Government Buyers

Online Event

Tuesday, February 18, 2025, 9:00 A.M. CT | Cost: Free

<u>Learn More ></u>

Learn More >

Feb.

Simplifying OSHA Rooftop Fall Protection Requirements

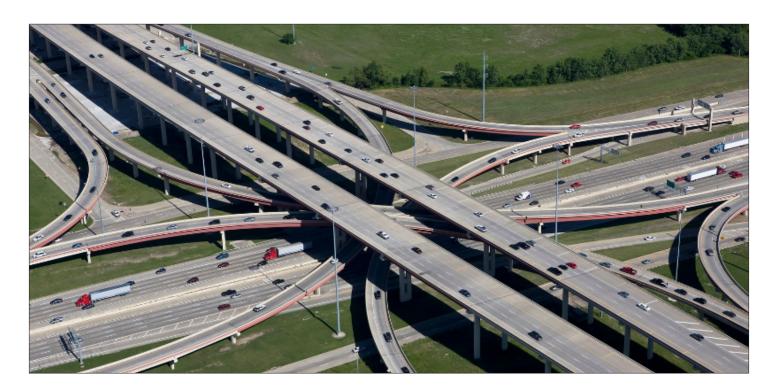
Webinar

Wednesday, February 19, 2025, 1:00 P.M. CT | Cost: Free Learn More>

March 4-5 **ND Transportation Conference**

Bismarck Event Center Tuesday & Wednesday, March 4 - 5, 2025 | Cost: \$125

Assessing the Economic Impact of Infrastructure Investment on DBE Firms



The role of infrastructure investment in driving economic growth is widely acknowledged. Yet, how does such investment impact Disadvantaged Business Enterprises (DBE)? This question holds particular importance in places like North Dakota, where DBEs play a pivotal role in the economy. This article will explore the multifaceted relationship between infrastructure investment and DBE firms, shedding light on the benefits and challenges these businesses face.

The Infrastructure Investment Boom

In recent years, there has been a renewed focus on infrastructure investment in the United States. Projects ranging from highway construction to broadband expansion have received significant funding. This growth presents opportunities for DBE firms to participate in large-scale projects and increase their revenue streams. For example, in North Dakota, infrastructure investments are crucial to improving transportation networks, thereby increasing efficiency and connectivity.

While the opportunities for DBE firms are significant, some challenges must be considered. One of the primary obstacles is the rigorous bidding and qualification process required to participate in government-funded infrastructure projects. Many DBE firms need more access to capital and resources, which can impede their ability to meet contract requirements. Additionally, the scale and complexity of projects often favor larger companies with more extensive track records. Policymakers and stakeholders must address these disparities by providing targeted support, ensuring that DBE firms can fully capitalize on infrastructure investments and contribute equitably to economic growth.

Economic Opportunities for DBE Firms

Access to Larger Contracts
 Infrastructure projects open doors
 for DBE firms to access contracts that
 might otherwise be out of reach. These
 projects often have set-asides or goals
 specifically targeting DBEs, helping
 them secure a share of the pie.

Impact on North Dakota DBE Firms: For DBE firms in North Dakota, the influx of infrastructure investment presents unique opportunities and challenges. The state's infrastructure projects, such as roadway expansions and municipal upgrades, provide local DBE firms with the potential to



secure contracts leading to business growth and increased visibility within the industry. These opportunities also come with hurdles, such as navigating competitive bidding processes and adequate financial and resource management to execute larger contracts effectively. As these firms position themselves to capitalize on available projects, they contribute not only to their growth but also to the broader economic development of North Dakota. However, ensuring these businesses can overcome financial and operational barriers remains essential to maximizing their potential benefits from infrastructure investment.

2. Job Creation

Increased infrastructure investment creates jobs, benefiting DBE firms and the local economy. DBEs can expand their workforce to meet project demands, providing employment opportunities within the community. This also leads to indirect economic benefits, such as increased consumer spending and tax revenue. Infrastructure investment presents a significant opportunity for DBE firms to grow their businesses and contribute to the economy.

Addressing challenges related to access and resources is crucial in ensuring that these businesses can fully capitalize on the available opportunities. By supporting DBEs in participating in infrastructure projects, policymakers and stakeholders can promote more inclusive economic growth and development. It's essential to continue monitoring the impact of infrastructure investment on DBE firms and take measures to address any disparities that may arise. With adequate support and targeted initiatives, infrastructure investment can catalyze equitable economic growth for all businesses.

3. Skills and Technology Transfer

Participating in large infrastructure projects often necessitates adopting new technologies and skills. This exposure enables DBE firms to enhance their capabilities, paving the way for future competitiveness. Larger companies frequently partner with DBEs on projects, providing valuable mentorship and knowledge transfer opportunities. As a result, DBE firms can build their capacity and expertise to pursue more significant and complex contracts independently in the future.

Infrastructure investment directly impacts economic growth and presents unique opportunities for DBE firms to participate in large-scale projects. However, these businesses also face challenges related to access and resources that must be addressed to capitalize on such investment benefits fully. By promoting equitable participation and providing targeted support, policymakers can ensure that infrastructure investment leads to inclusive economic growth that benefits all businesses.

Challenges Facing DBE Firms

1. Financing and Capital Access

While the opportunities are abundant, securing financing remains a crucial challenge for many DBE firms. Infrastructure projects typically require upfront capital, and securing loans can be difficult for small businesses with limited credit

histories. Limited access to financing often restricts DBE firms from taking on larger projects or participating in multiyear contracts, which could propel their growth. Policymakers and financial institutions must work collaboratively to develop programs that ease credit requirements and provide lowinterest loans tailored explicitly for DBE firms. These measures would empower DBE firms to invest in necessary equipment, workforce, and technology, enhancing their competitiveness.



2. Capacity Constraints

DBE firms may face capacity constraints that limit their ability to take on large projects. This includes having the necessary workforce, equipment, or managerial expertise to handle complex tasks. Limited resources and access to training can also hinder their capacity to expand and take on more significant contracts. Policymakers can address these challenges by providing targeted training programs and mentorship opportunities for DBE firms, enabling them to build their capacity and compete effectively.

3. Regulatory Compliance

Stringent regulations often govern infrastructure projects. Navigating these can be daunting for DBEs, requiring them to invest time and resources in compliance. This is incredibly challenging for smaller firms with limited personnel and resources. Policymakers can assist by simplifying regulatory processes and providing guidance and support to DBE firms, making it easier for them to comply while focusing on project delivery.



Strategies for Maximizing Benefits

Leveraging Support Programs

DBE firms should leverage federal and state support programs designed to provide technical assistance, training, and access to capital. These resources can bolster their capacity to participate in large projects. Participating in these support programs helps DBE firms overcome challenges and enables them to expand their networks and gain valuable insights. By taking full advantage of these resources, DBEs can enhance their competitiveness and sustainability in the infrastructure sector.

- 2. Forming Strategic Partnerships
 - Collaborations with larger firms can help DBEs gain experience, share risks, and improve their standing in the industry. Such partnerships can also facilitate knowledge transfer and resource sharing. Strategic alliances also enhance DBE firms' visibility and reputation, making them more attractive to potential clients and collaborators. By aligning with established companies, DBEs can access a broader range of opportunities and navigate complex projects more effectively.
- 3. Advocacy and Networking

Engaging with industry associations and advocacy groups can amplify the voice of DBE firms. Networking events provide platforms for DBEs to connect with potential clients and partners. Advocacy efforts can also lead to policy changes that can benefit DBEs by addressing systemic challenges they face. Building solid networks helps DBE firms stay informed about industry trends and explore new market opportunities.

Infrastructure investment offers significant economic opportunities for DBE firms in North Dakota and beyond. Realizing these opportunities' full potential requires addressing financing, capacity, and regulation challenges. By leveraging support programs, forming strategic partnerships, and actively participating in industry networks, DBE firms can position themselves for success. Infrastructure investors and policymakers should recognize the critical role DBEs play in fostering inclusive economic growth and design initiatives that address their unique needs.

Announcements...

NDDOT is creating a comprehensive DBE Trucking Roster List

The NDDOT is requiring trucking documentation from all DBE Trucking firms with capabilities in trucking/hauling services. The NDDOT is working on a comprehensive trucking list which will be published to the web. The information on the Trucking Roster List will allow our project personnel to better track trucking on projects, monitor DBE involvement and complete the required Commercially Useful Function forms for each DBE trucking firm on our projects. NDDOT will also use this information for the electronic haul tickets to better track DBE trucks on site when project personnel may not be present.

Jason Price Joins the Supportive Services Team at PSI

We want to share that Jacob McSheffrey will be leaving our supportive services team, and we sincerely thank him for his contributions and dedication during his time with us. We wish him all the best in his future endeavors!

We're excited to welcome Jason Price as the new Business Project Manager at Project Solutions, Inc., and member of the supportive services team. Jason is a dynamic and results-driven professional with expertise in accounting, business management, operations, and billing implementation. He holds a bachelor's degree in accounting and brings a proven track record of success in strategic analysis, planning, and process improvement. Since starting his own small business in 2018, Jason has gained practical, hands-on experience in tackling challenges and enhancing business performance.

Jason is looking forward to using his passion for helping small businesses grow, by refining operations and developing strategies to foster long-term success.

Please feel free to reach out to Jason for assistance or inquiries at: Email: jason.price@projectsolutionsinc.com

Quoting Opportunities

February 7, 2025, Bid Opening at 9:30 a.m. CST

ASPHALT SURFACE TECHNOLOGIES CORPORATION - P.O. BOX 1025, ST. CLOUD, MN 56302, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24287 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ASPHALT SURFACE TECHNOLOGIES CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to astechdale@hotmail.com or fax your quotes to 320-363-8700. To speak to someone in our office regarding quoting please contact Dale Strandberg at 320-363-8500. Any and all disadvantaged businesses are encouraged to submit a quote. ASPHALT SURFACE TECHNOLOGIES CORPORATION is an Equal Opportunity Employer.

BARANKO BROS., INC. - PO BOX 820 3048 HWY 22 N, DICKINSON, ND 58602, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23550, 23634, 23702, 23729, 23730 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BARANKO BROS., INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@barankocompanies.com. To speak to someone in our office regarding quoting please contact Jack Gossen at 701-483-5868. Any and all disadvantaged businesses are encouraged to submit a quote. BARANKO BROS., INC. is an Equal Opportunity Employer.

BITUMINOUS PAVING, INC. - PO BOX 6, ORTONVILLE, MN 56278, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23634, 24080, 24287 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BITUMINOUS PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to bpi_subquotes@yahoo.com or fax your quotes to 320-273-2120. To speak to someone in our office regarding quoting please contact Bill Bajari at 320-273-2113. Any and all disadvantaged businesses are encouraged to submit a quote. BITUMINOUS PAVING, INC. is an Equal Opportunity Employer.

BORDER STATES PAVING, INC. - PO BOX 2586, FARGO, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24080, 24084 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the

hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BORDER STATES PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@borderstatespaving.com or fax your quotes to 701-237-0233. To speak to someone in our office regarding quoting please contact Luke Wiese at 701-252-5071. Any and all disadvantaged businesses are encouraged to submit a quote. BORDER STATES PAVING, INC. is an Equal Opportunity Employer.

CENTRAL SPECIALTIES, INC. - 6325 CO ROAD 87 SW ALEXANDRIA, MN 56308, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23550, 23634, 23702, 23704, 23729, 23730, 23864, 23910, 23946, 23961, 24080, 24084 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@centralspecialties.com. To speak to someone in our office regarding quoting please contact Holly Runnoe at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES, INC. is an Equal Opportunity Employer.

DENNY'S ELECTRIC LLC - PO BOX 1406 1661 I-94 BUSINESS LOOP EAST, DICKINSON, ND 58602, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23738 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. DENNY'S ELECTRIC LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to skip@dennyselectricnd.com or fax your quotes to 701-227-0712. To speak to someone in our office regarding quoting please contact Skip Rapp at 701-227-0601 extension 1009. Any and all disadvantaged businesses are encouraged to submit a quote. DENNY'S ELECTRIC LLC is an Equal Opportunity Employer.

EDLING ELECTRIC, INC. - PO BOX 1456, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23738 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDLING ELECTRIC, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to james@edlingelectric.com or fax your quotes to 701-255-2835. To speak to someone in our office regarding quoting please contact James Ruud at 701-595-7570. Any and all disadvantaged businesses are encouraged to submit a quote. EDLING ELECTRIC, INC is an Equal Opportunity Employer.

EDWARD H. SCHWARTZ CONSTRUCTION - PO BOX 160, NEW ENGLAND, ND 58647, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23550, 23730 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications,

preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDWARD H. SCHWARTZ CONSTRUCTION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to ehsc@earthking.net. To speak to someone in our office regarding quoting please contact Joel Ficek at 701-579-4204. Any and all disadvantaged businesses are encouraged to submit a quote. EDWARD H. SCHWARTZ CONSTRUCTION is an Equal Opportunity Employer.

GLADEN CONSTRUCTION - 40739 US 71 N, LAPORTE, MN 56461, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 16511, 23702, 23704, 23717, 23729, 23730, 23946, 23961, 24080, 24084 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GLADEN CONSTRUCTION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to bertel@gladenconstructioninc.com or fax your quotes to 218-224-2939. To speak to someone in our office regarding quoting please contact Bertel Jurgens at 218-224-2237. Any and all disadvantaged businesses are encouraged to submit a quote. GLADEN CONSTRUCTION is an Equal Opportunity Employer.

GOWAN CONSTRUCTION, INC. - PO BOX 228, OSLO, MN 56744, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 16511, 23634, 23704, 23717, 24080, 24134 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GOWAN CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to steve@gowanconstruction.com or fax your quotes to 701-699-3400. To speak to someone in our office regarding quoting please contact Steve Mack at 701-699-5171. Any and all disadvantaged businesses are encouraged to submit a quote. GOWAN CONSTRUCTION, INC. is an Equal Opportunity Employer.

GRATECH COMPANY, LLC - 8201 282ND STREET NW, BERTHOLD, ND 58718, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23729, 24080 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GRATECH COMPANY, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to estimating@gratechnd.com. To speak to someone in our office regarding quoting please contact Terry Burke at 701-453-3434. Any and all disadvantaged businesses are encouraged to submit a quote. GRATECH COMPANY, LLC is an Equal Opportunity Employer.

INDUSTRIAL BUILDERS, INC. - PO BOX 406, FARGO, ND 58107, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 16511, 23634, 23717 for the February 7, 2025

NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. INDUSTRIAL BUILDERS, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <u>quotes@industrialbuilders.com</u>. To speak to someone in our office regarding quoting please contact Kent Sand at 701-282-4977. Any and all disadvantaged businesses are encouraged to submit a quote. INDUSTRIAL BUILDERS, INC is an Equal Opportunity Employer.

KNIFE RIVER CORPORATION - NORTH CENTRAL - 3303 ROCK ISLAND PLACE, BISMARCK, ND 58504, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23910, 24532 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER CORPORATION - NORTH CENTRAL will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to KRWND.Subquotes@kniferiver.com. To speak to someone in our office regarding quoting please contact Cody Bennett at 701-774-2066 extension 3755. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER CORPORATION - NORTH CENTRAL is an Equal Opportunity Employer.

KNIFE RIVER MATERIALS - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23634, 23702, 23704, 23729, 23864, 23910, 23961, 24080, 24084, 24134 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to subquotes@kniferiver.com. To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

MARTIN CONSTRUCTION, INC. - 3685 116TH AVE SW, DICKINSON, ND 58601, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23550 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MARTIN CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to mquotes@martinnd.com. To speak to someone in our office regarding quoting please contact Tate Kick at 701-483-3478. Any and all disadvantaged businesses are encouraged to submit a quote. MARTIN CONSTRUCTION, INC. is an Equal Opportunity Employer.

MAYO CONSTRUCTION COMPANY, INC. - BOX 310 13960 HWY 5 WEST, CAVALIER, ND 58220, is seeking

quotes on any and all items or materials within the scope of the project(s) on job number(s) 24532 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MAYO CONSTRUCTION COMPANY, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to subquotes@mayoconst.com or fax your quotes to 701-265-8044. To speak to someone in our office regarding quoting please contact Trevor Christianson at 701-265-8438. Any and all disadvantaged businesses are encouraged to submit a quote. MAYO CONSTRUCTION COMPANY, INC. is an Equal Opportunity Employer.

MIDWEST CONTRACTING, LLC - 2948 271 ST AVENUE, MARSHALL, MN 56258, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23704, 23961, 24080, 24084 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MIDWEST CONTRACTING, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@midwestcontracting. net. To speak to someone in our office regarding quoting please contact JEFF NIELSEN at 507-828-5150. Any and all disadvantaged businesses are encouraged to submit a quote. MIDWEST CONTRACTING, LLC is an Equal Opportunity Employer.

MORRIS SEALCOAT & TRUCKING INC. - 46253 208TH ST., MORRIS, MN 56267, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24287 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MORRIS SEALCOAT & TRUCKING INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to office@mstinc.net. To speak to someone in our office regarding quoting please contact Lucas Banta at 320-589-2844. Any and all disadvantaged businesses are encouraged to submit a quote. MORRIS SEALCOAT & TRUCKING INC is an Equal Opportunity Employer.

NORTHERN IMPROVEMENT COMPANY - 4000 12TH AVENUE NORTH, FARGO, ND 58102, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23634, 23864, 23910, 23946, 24526 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. NORTHERN IMPROVEMENT COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to subquotes@nicnd.com. To speak to someone in our office regarding quoting please contact Bruce Thompson at 701-223-6695. Any and all disadvantaged businesses are encouraged to submit a quote. NORTHERN IMPROVEMENT COMPANY is an Equal Opportunity Employer.

NORTHERN IMPROVEMENT COMPANY - 4000 12TH AVE N, FARGO, ND 58102, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23864, 23910, 23946, 24526 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. NORTHERN IMPROVEMENT COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to subquotes@nicnd.com. To speak to someone in our office regarding quoting please contact Bruce Thompson at 701-223-6695. Any and all disadvantaged businesses are encouraged to submit a quote. NORTHERN IMPROVEMENT COMPANY is an Equal Opportunity Employer.

OPP CONSTRUCTION LLC - 3625 N. WASHINGTON ST, GRAND FORKS, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23946 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. OPP CONSTRUCTION LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to lancestrum@oppconstruction.com. To speak to someone in our office regarding quoting please contact Lance Strum at 701-281-1212. Any and all disadvantaged businesses are encouraged to submit a quote. OPP CONSTRUCTION LLC is an Equal Opportunity Employer.

OPP CONSTRUCTION, LLC - PO BOX 13530, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24134 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. OPP CONSTRUCTION, LLC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to bryanbenson@oppconstruction.com. To speak to someone in our office regarding quoting please contact Bryan Benson at 701-775-3322. Any and all disadvantaged businesses are encouraged to submit a quote. OPP CONSTRUCTION, LLC. is an Equal Opportunity Employer.

PARK CONSTRUCTION COMPANY - 1481 81 ST AVENUE NE, MINNEAPOLIS, MN 55432, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24080 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. PARK CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to estimating@parkconstructionco.com. To speak to someone in our office regarding quoting please contact Michael Christianson at 763-786-9800. Any and all disadvantaged businesses are encouraged to submit a quote. PARK CONSTRUCTION COMPANY is an Equal Opportunity Employer.

PCI ROADS - 14123 42ND ST NE, ST MICHAEL, MN 55376, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24526 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. PCIROADS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to estimating@pciroads.com. To speak to someone in our office regarding quoting please contact Kim Michels at 763-497-6100. Any and all disadvantaged businesses are encouraged to submit a quote. PCIROADS is an Equal Opportunity Employer.

R.J. ZAVORAL & SONS, INC. - PO BOX 435, EAST GRAND FORKS, MN 56721, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24134 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. R.J. ZAVORAL & SONS, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to SUBQUOTES@RJZAVORAL.COM or fax your quotes to 218-773-6423. To speak to someone in our office regarding quoting please contact JOE ZAVORAL at 218-773-0586. Any and all disadvantaged businesses are encouraged to submit a quote. R.J. ZAVORAL & SONS, INC. is an Equal Opportunity Employer.

STRATA CORPORATION - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23634, 23702, 23729, 23730, 23738, 23864, 23910, 24080, 24134, 24526 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@stratacorporation.com. To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

SWINGEN CONSTRUCTION COMPANY - PO BOX 13456, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 16511, 23634, 23717 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SWINGEN CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to <u>quotes@swingenconstruction.com</u>. To speak to someone in our office regarding quoting please contact Jason Odegard at 701-775-5359. Any and all disadvantaged businesses are encouraged to submit a quote. SWINGEN

CONSTRUCTION COMPANY is an Equal Opportunity Employer.

TI-ZACK CONCRETE, LLC - 39352 221 ST AVENUE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24134, 24526 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-ZACK CONCRETE, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to Estimating@TiZack.com. To speak to someone in our office regarding quoting please contact Jeremy Gibbs or Chris Hartwig at 507-412-9589. Any and all disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, LLC is an Equal Opportunity Employer.

WEBSTER SCALE INC. - PO BOX 127, WEBSTER, SD 57274, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24084 for the February 7, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. WEBSTER SCALE INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to joelshoemaker@websterscale.com. To speak to someone in our office regarding quoting please contact Joel Shoemaker at 605-345-3881. Any and all disadvantaged businesses are encouraged to submit a quote. WEBSTER SCALE INC. is an Equal Opportunity Employer.

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