

North Dakota Department of Transportation

# DBE NEWSLETTER

— For the January 10, 2025, Bid Letting —

## IN THIS ISSUE:

- Upcoming Bid Letting Meeting Pg. 1
- Strategic Year End Purchases Pg. 2
- Did You Know? Pg. 5
- Upcoming Events/Training Pg. 5
- Paving the Way to Profit Pg. 6
- Welcome New DBEs Pg. 9
- Quoting Opportunities Pg. 9
- Bonding Education Pg. 14

NORTH  
**Dakota** | Transportation  
Be Legendary.



# Upcoming Bid Letting Meeting

DBE Industry Update Meeting—January 6, 2025, at 9-10 a.m. CT  
for the January 10, 2025, Bid Opening.

[Click Here](#) to access the NDDOT website where you will find the link to join the meeting.

[Click here](#) to view the slides from the December 13 and 20 DBE Industry Update Meeting.

## Contacts

Civil Rights Division  
Ramona Bernard

Director  
701-328-2576  
[rbernard@nd.gov](mailto:rbernard@nd.gov)

Amy Conklin  
DBE Program Administrator  
701-328-3116  
[aconklin@nd.gov](mailto:aconklin@nd.gov)

Jessica Stadick-Feist  
DBE Program Administrator  
701-328-1898  
[jstadick@nd.gov](mailto:jstadick@nd.gov)

DBE Supportive  
Services Consultant  
Project Solutions, Inc.  
701-214-5775  
[dbes@projectsolutionsinc.com](mailto:dbes@projectsolutionsinc.com)

## Advertisements

Newsletter advertisements are due to the Civil Rights Office 15 business days prior to each bid opening by noon CDT:

- Thursday, January 23, 2024 (for February 7, 2025)

Submit the required information online at:

<https://apps.nd.gov/dot/cr/csi/login.htm>

**The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:**

- An accessible meeting facility or other accommodation for people with disabilities.
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Heather Christianson, Civil Rights Division, NDDOT at 701-328-2978 or [civilrights@nd.gov](mailto:civilrights@nd.gov) TTY users may use Relay North Dakota at 711 or 1-800-366-6888.



# STRATEGIC YEAR-END HEAVY EQUIPMENT PURCHASES: A Path to Financial Growth

As the year draws to a close, business owners—particularly those in the construction industry—may find themselves considering a year-end heavy equipment purchase. This decision can offer a range of benefits, from optimizing taxable income to enhancing operational capabilities, ultimately positioning a business for success in the year ahead. By strategically purchasing heavy equipment before year-end, business owners can reduce their fiscal load, gain a competitive edge, and ensure smoother operations moving forward. Below, we explore the advantages of such purchases, the critical tax benefits available through Section 179, and various financing options that allow for more flexible and cost-effective equipment acquisitions.

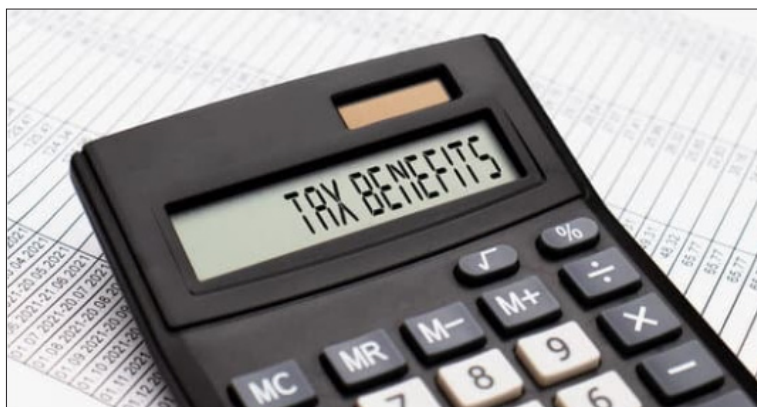


## Section 179: A Key Tax Break for Business Owners

One of the most compelling reasons for making a year-end heavy equipment purchase is to take advantage of **Section 179 of the IRS tax code**, which allows businesses to deduct the full purchase price of qualifying equipment in the year it is purchased. This deduction helps businesses reduce their taxable income and, by extension, their overall tax liability.

In simple terms, **Section 179 allows businesses to deduct the full cost of qualifying purchases in the same tax year**—even if they financed the equipment, rather than paying in full upfront. For example, if a business buys \$100,000 worth of equipment, they can potentially deduct the full \$100,000 from their taxable income. This reduces the taxable income, effectively lowering the amount of taxes owed. When combined with depreciation benefits, the Section 179 deduction becomes a powerful tool for reducing tax burdens and boosting a company's financial health.

The deduction works regardless of whether the equipment is purchased outright, financed, or leased. The key is that the equipment must be used for business purposes more than 50% of the time. **The Section 179 deduction for 2024** allows businesses to deduct up to **\$1,220,000** of equipment purchases, provided the total equipment cost does not exceed \$3,050,000. Once equipment purchases surpass the **\$3,050,000** threshold, the available deduction begins to phase out. It's important to note that Section 179 differs from **bonus depreciation**, which is a percentage-based deduction rather than a dollar-based one. Therefore, consulting with a tax professional is essential to navigate these options effectively and to determine which one offers the most significant benefit for a specific business.



### Tax Benefits of Leasing, Buying, and Rental Purchase Options

In addition to the Section 179 deduction, businesses have multiple avenues for acquiring heavy equipment: **leasing, borrowing (financing through loans), and rental purchase options (RPOs)**. Each of these options has its own set of benefits, and the choice largely depends on a business's needs, project timelines, and long-term goals.

#### Leasing Equipment: Flexibility for Short-Term Needs

Leasing equipment is an attractive option for businesses that need equipment for short-term projects or seasonal work. With leasing, companies can enjoy **smaller monthly payments** than if they were to purchase the equipment outright. In addition, lease payments are often tax-deductible, which can help businesses offset some of the operational costs. At the end of the lease term, businesses may also have the option to purchase the equipment at a discounted rate. Leasing is ideal for businesses in industries with **high equipment turnover** or those working in **harsh environments** where equipment wears out quickly.

#### Rental Purchase Option (RPO): Build Equity with Flexibility

The **Rental Purchase Option (RPO)** provides another layer of flexibility. This option allows businesses to rent equipment initially and then decide at the end of the term whether to purchase it. It's a great choice for businesses with **uncertain project durations** or for those new to using heavy equipment. The RPO allows companies to test equipment before committing to a full purchase while also building equity over time.

#### Financing (Loan): Long-Term Ownership

For companies seeking **long-term ownership**, financing through a loan is the most traditional and straightforward option. While it typically requires a larger upfront down payment, the business gains immediate ownership of the equipment, which can be an asset for operations that rely on consistent, day-to-day use of the machinery. The financing term can vary, with many businesses opting for a **36-month term** for construction equipment. This option is ideal for businesses that need to own their equipment outright and plan to use it for several years.

#### Interest Rates and Terms

When it comes to financing, interest rates can vary depending on the equipment cost, the company's credit profile, and the lender's terms. **Standard loan rates** typically range from **6% to 9%**, though some dealers offer **subsidized financing** with **0% interest** on certain pieces of equipment or for specific promotional periods. The **financing term** can vary, with options ranging from **12 to 60 months**, and sometimes even extending to **72 months** for smaller equipment such as mini-excavators. Businesses should compare rates, terms, and fees across different lenders to find the most advantageous deal. The application process is typically straightforward, especially when financing through a manufacturer's lending partner. A simple one-page credit application is generally all that is needed to apply.

#### How to Finance Heavy Equipment

The application process for financing or leasing heavy equipment can be fairly simple. Typically, businesses will need to provide some basic information, such as the **company's legal name, address, phone number, tax ID**, and the





**financing amount** being requested. Some lenders may also require a **personal guarantee**, especially if the business is relatively new or has limited credit history. Once the application is submitted, businesses can usually receive an approval decision within minutes.

If approved, the funds are disbursed directly to the dealer, and the equipment is delivered to the business. For established businesses with good credit histories and strong financials, financing terms are often competitive, and securing favorable interest rates is common. However, businesses with weaker credit histories may need to provide additional documentation or consider offering a down payment to increase their chances of approval.

### **Depreciation Deductions: A Major Benefit of Section 179**

A significant benefit of Section 179 is the **depreciation deduction** available for businesses that purchase qualifying equipment. Depreciation allows businesses to write off the cost of equipment over time. However, Section 179 allows businesses to deduct the full purchase price upfront. This immediate deduction can provide a **substantial tax savings**, especially for large purchases. By leveraging this deduction, a business that purchases equipment worth \$100,000 could effectively reduce its tax bill by \$35,000 (assuming a 35% tax rate).

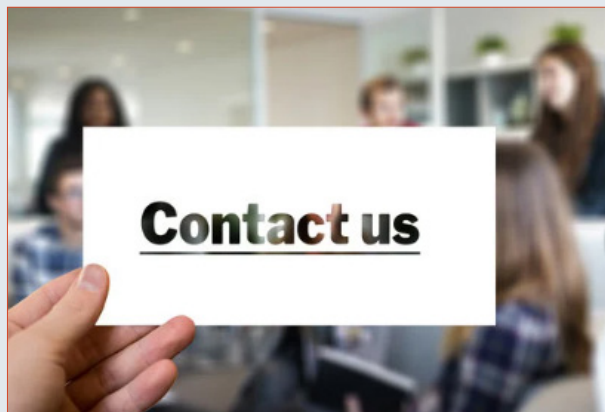
### **Conclusion: Making the Most of Year-End Equipment Purchases**

For business owners in the construction industry, a strategic year-end equipment purchase can lead to a healthier financial outlook for the upcoming year. Not only does it provide immediate tax benefits through **Section 179**, but it also offers flexibility in terms of financing and operational needs. Whether through **leasing**, a **Rental Purchase Option (RPO)**, or **financing** through a loan, businesses can select the most suitable option based on their project timelines and financial goals.

Ultimately, combining the tax advantages of Section 179 with the right financing approach can give businesses in the construction industry a **competitive edge** while improving their cash flow and financial position. It's crucial to work closely with a tax advisor to understand the full scope of potential savings and ensure that the equipment purchase aligns with the company's broader financial strategy.

## Did You Know...

The North Dakota DBE Program and Supportive Services provider are committed to supporting your business growth and success. To better meet your needs, we invite you to submit ideas for topics you'd like to see covered in our 2025 training webinars. Whether it's navigating federal contracts, enhancing marketing strategies, or mastering project management, your input helps us tailor resources to empower your business. Don't miss this chance to shape our upcoming training sessions and ensure they align with the skills and knowledge you need to thrive. Send us your suggestions today to [db@projectsolutionsinc.com](mailto:db@projectsolutionsinc.com).



## Upcoming Events/Training

Jan.  
7

### APEX Accelerator Tri-State Monthly Webinar: Are You Up to Date?

Webinar

Tuesday, January 7, 2025, 9:00 a.m. CT | Cost: Free

[Learn More >](#)

Jan.  
9

### Google Analytics for Small Businesses - How to Improve Your Website Traffic

Webinar

Thursday, January 9, 2025, 12:00 p.m. CT | Cost: Free

[Learn More >](#)

Jan.  
9

### Job Service North Dakota's 2025 Nationwide Virtual Job Fair

Virtual Job Fair

Thursday, January 9, 2025, 11:00 a.m. - 3:00 p.m. CT | Cost: Free

[Learn More >](#)

Jan.  
14

### Business Builder Workshop: Pricing for Success: Developing a Plan for Winning More Customers at Better Prices

Webinar

Tuesday, January 14, 2025, 3:30 p.m. - 4:30 p.m. CT | Cost: Free

[Learn More >](#)

Jan.  
16

### Email Opt-In Strategies Every Small Business Needs to Know

Webinar

Thursday, January 16, 2025, 12:00 p.m. CT | Cost: Free

[Learn More >](#)

# PAVING THE WAY TO PROFIT:

## OVERCOMING CASH FLOW CHALLENGES AND GROWING REVENUE

The heavy construction industry, especially in government contracting, is known for its high barriers to entry and complex financial challenges. For subcontractors, these issues can be even more pronounced as they often face unique cash flow pressures due to the structure and payment cycles of government contracts. Unlike private contracts, government projects frequently involve stringent payment schedules, bureaucratic red tape, and a need for substantial upfront capital. However, with the right financial strategies, subcontractors working on government projects can stabilize their cash flow, ensure project continuity, and ultimately grow their revenue. Here are 6 ways that firms can overcome cash flow obstacles and pave the way to profit.



### 1. Understanding Government Payment Cycles and Aligning Cash Flow Needs

First, subcontractors should gain a clear understanding of the payment cycles typical of government contracts. Payment schedules for these projects are often longer than those in the private sector and may involve various stages of approval before funds are released. Recognizing these cycles allows subcontractors to anticipate delays and align their cash flow needs with the timing of payments. By forecasting cash inflows and outflows against the expected government payment schedule, subcontractors can identify critical points when cash flow may be strained and take proactive steps to secure short-term financing or renegotiate payment terms with their suppliers.

Moreover, understanding the rules and processes around invoice approvals can help subcontractors streamline payment collection. Subcontractors should ensure they submit timely, error-free invoices that comply with government requirements to avoid costly delays. Developing a detailed and compliant invoicing process tailored to the demands of government contracts will increase the likelihood of prompt payment, aiding in smoother cash flow management.

### 2. Negotiating Favorable Payment Terms with Prime Contractors

Subcontractors working on government contracts can improve cash flow by collaborating with primes to optimize payment terms and conditions. Given that government contracts often include strict payment schedules, subcontractors should work closely with primes to understand and align with the government's billing cycles. By negotiating milestone or progress payments based on specific project deliverables, subcontractors can ensure they receive funds incrementally rather than waiting until the entire project phase is complete. Additionally, subcontractors can request "pay-when-paid" clauses, which legally oblige prime contractors to remit payments promptly upon receiving funds from the government, helping minimize delays. Open communication with the prime contractor about cash flow needs can also be beneficial, as some primes may be willing to negotiate advance payments or shorter



payment terms, especially if it strengthens the subcontractor's ability to deliver work efficiently. This collaborative approach not only supports the subcontractor's cash flow but also contributes to the overall success of the project by ensuring a more financially stable project team.

### **3. Leverage Financing Options to Bridge Cash Flow Gaps**

When project cash flow is tight, subcontractors can turn to financing options tailored to the construction industry. Government subcontractors can consider solutions such as lines of credit, invoice factoring, or short-term loans to bridge cash flow gaps. These options can be particularly beneficial for government subcontractors, as they enable access to working capital without the need to wait for payments from prime contractors or government entities.

Invoice factoring, for instance, allows subcontractors to sell their outstanding invoices to a third-party factoring company in exchange for an advance on the amount due. This provides immediate cash that can be used to cover payroll, equipment rentals, and material costs, helping subcontractors maintain uninterrupted operations. Another option is to establish a line of credit, which gives subcontractors flexible access to funds as needed to cover expenses during lean periods. By working with financial advisors or lenders familiar with government contracting, subcontractors can choose the best financing solutions to support their cash flow needs and keep projects running smoothly.

### **4. Control Project Costs Through Efficient Resource Management**

Cost overruns are a common reason for cash flow issues in the construction industry. Delays, material waste, and labor inefficiencies can lead to ballooning costs, impacting profitability and cash flow. By focusing on resource management, firms can not only control costs but also increase their operational efficiency.



One approach to efficient resource management is to implement construction project management software. These digital tools allow for real-time tracking of project resources, budgets, and timelines, helping managers identify potential cost overruns early. Project managers can optimize material usage by ordering the right quantities, minimizing waste, and sourcing materials at competitive prices. Additionally, managing labor schedules effectively can prevent costly downtime or overtime expenses.

Another cost-control measure is adopting lean construction practices, which focus on minimizing waste and maximizing value. Lean principles, such as continuous improvement and resource efficiency, can lead to better project outcomes with lower costs. By taking a proactive approach to managing resources, firms can keep their projects within budget and avoid unexpected cash drains.

### **5. Diversify Revenue Streams to Reduce Cash Flow Vulnerability**

Relying on a single government contract or a limited range of projects can make a construction firm more vulnerable to cash flow disruptions if a single client delays payment or a project stalls. By diversifying revenue streams, construction companies can reduce this dependency on a single project or client, creating a more resilient cash flow model.

There are several ways construction firms can diversify. Subcontractors can pursue a mix of government and private sector contracts to balance long and short payment cycles.

Government projects often offer large contracts but come with longer payment terms, while private sector jobs may be smaller but offer quicker payouts. Combining the two can create a more balanced cash flow profile. Additionally, subcontractors may explore smaller, high-turnover projects such as maintenance, repair, or infrastructure support, which require less capital and offer quicker returns.

Expanding into related services, such as equipment rental or construction consultancy, is another way to diversify income. By offering value-added services to existing clients or tapping into new customer bases, construction companies can reduce their reliance on a few high-cost, long-duration projects. In addition, focusing on specific industry sectors, such as government contracts or renewable energy projects, can provide stability and help balance cash flow over time.

Overcoming cash flow challenges is no small task, but with strategic planning, it is possible to mitigate the risks and drive revenue growth. By understanding government payment cycles, negotiating favorable terms with prime contractors, leveraging short-term financing, managing resources efficiently, and diversifying revenue streams, subcontractors can navigate cash flow challenges effectively.

These strategies provide a solid foundation for cash flow resilience and create opportunities for growth, positioning subcontractors to succeed in the competitive landscape of government contracting. With a proactive approach to financial management, firms can pave their way to profit even in a challenging economic environment.



# Welcome New DBEs

## JGM Automation LLC

Merchant Wholesalers, Vending Machine Operators  
[jgmautomation@outlook.com](mailto:jgmautomation@outlook.com) | 619-850-5802

## Quoting Opportunities

January 10, 2025, Bid Opening at 9:30 a.m. CST

**ASPHALT SURFACE TECHNOLOGIES CORPORATION** - P.O. BOX 1025, ST. CLOUD, MN 56302, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24481 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ASPHALT SURFACE TECHNOLOGIES CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [astechdale@hotmail.com](mailto:astechdale@hotmail.com) or fax your quotes to 320-363-8700. To speak to someone in our office regarding quoting please contact Dale Strandberg at 320-363-8500. Any and all disadvantaged businesses are encouraged to submit a quote. ASPHALT SURFACE TECHNOLOGIES CORPORATION is an Equal Opportunity Employer.

**B&J EXCAVATING INC.** - 2951 66TH ST NE, RUGBY, ND 58368, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. B&J EXCAVATING INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bjexc@gondtc.com](mailto:bjexc@gondtc.com). To speak to someone in our office regarding quoting please contact Steve Jacobson at 701-776-6256. Any and all disadvantaged businesses are encouraged to submit a quote. B&J EXCAVATING INC. is an Equal Opportunity Employer.

**BARANKO BROS., INC.** - PO BOX 820 3048 HWY 22 N, DICKINSON, ND 58602, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23335, 23670 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BARANKO BROS., INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@barankocompanies.com](mailto:quotes@barankocompanies.com). To speak to someone in our office regarding quoting please contact Jack Gossen at 701-483-5868. Any and all disadvantaged businesses are

encouraged to submit a quote. BARANKO BROS., INC. is an Equal Opportunity Employer.

**BORDER STATES PAVING, INC.** - PO BOX 2586, FARGO, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23670 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BORDER STATES PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@borderstatespaving.com](mailto:quotes@borderstatespaving.com) or fax your quotes to 701-237-0233. To speak to someone in our office regarding quoting please contact Jim Rentz at 701-237-4860. Any and all disadvantaged businesses are encouraged to submit a quote. BORDER STATES PAVING, INC. is an Equal Opportunity Employer.

**CENTRAL SPECIALTIES, INC.** - 6325 CO ROAD 87 SW ALEXANDRIA, MN 56308, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984, 23335, 23670 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@centralspecialties.com](mailto:quotes@centralspecialties.com). To speak to someone in our office regarding quoting please contact Becci Smith at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES, INC. is an Equal Opportunity Employer.

**EDLING ELECTRIC, INC.** - PO BOX 1456, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984, 23282, 23335, 24325, 24326, 24327 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDLING ELECTRIC, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [james@edlingelectric.com](mailto:james@edlingelectric.com) or fax your quotes to 701-255-2835. To speak to someone in our office regarding quoting please contact James Ruud at 701-595-7570. Any and all disadvantaged businesses are encouraged to submit a quote. EDLING ELECTRIC, INC is an Equal Opportunity Employer.

**GLADEN CONSTRUCTION** - 40739 US 71 N, LAPORTE, MN 56461, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23670 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GLADEN CONSTRUCTION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bertel@gladenconstructioninc.com](mailto:bertel@gladenconstructioninc.com) or fax your quotes to 218-224-2939. To



Speak to someone in our office regarding quoting please contact Bertel Jurgens at 218-224-2237. Any and all disadvantaged businesses are encouraged to submit a quote. GLADEN CONSTRUCTION is an Equal Opportunity Employer.

**KNIFE RIVER CORPORATION - NORTH CENTRAL** - 3303 ROCK ISLAND PLACE, BISMARCK, ND 58504, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23335 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER CORPORATION - NORTH CENTRAL will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [KRWND.Subquotes@kniferiver.com](mailto:KRWND.Subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Cody Bennett at 701-774-2066 extension 3755. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER CORPORATION - NORTH CENTRAL is an Equal Opportunity Employer.

**KNIFE RIVER MATERIALS** - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984, 23670 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@kniferiver.com](mailto:subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

**MIDWEST CONTRACTING, LLC** - 2948 271ST AVENUE, MARSHALL, MN 56258, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23670 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MIDWEST CONTRACTING, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@midwestcontracting.net](mailto:quotes@midwestcontracting.net). To speak to someone in our office regarding quoting please contact JEFF NIELSEN at 507-828-5150. Any and all disadvantaged businesses are encouraged to submit a quote. MIDWEST CONTRACTING, LLC is an Equal Opportunity Employer.

**NORTHERN IMPROVEMENT COMPANY** - 4000 12TH AVE N, FARGO, ND 58102, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984, 23335 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. NORTHERN IMPROVEMENT COMPANY will be accepting quotes up until deadlines as specified in the DBE

Special Provisions for this letting. You can email your quotes to [subquotes@nicnd.com](mailto:subquotes@nicnd.com). To speak to someone in our office regarding quoting please contact Bruce Thompson at 701-223-6695. Any and all disadvantaged businesses are encouraged to submit a quote. NORTHERN IMPROVEMENT COMPANY is an Equal Opportunity Employer.

**R.J. ZAVORAL & SONS, INC.** - PO BOX 435, EAST GRAND FORKS, MN 56721, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23670 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. R.J. ZAVORAL & SONS, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [SUBQUOTES@RJZAVORAL.COM](mailto:SUBQUOTES@RJZAVORAL.COM) or fax your quotes to 218-773-6423. To speak to someone in our office regarding quoting please contact JOE ZAVORAL at 218-773-0586. Any and all disadvantaged businesses are encouraged to submit a quote. R.J. ZAVORAL & SONS, INC. is an Equal Opportunity Employer.

**REEDE CONSTRUCTION, INC.** - 5237 HIGHWAY 12 E, STE 1, ABERDEEN, SD 57401, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984, 23335 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. REEDE CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [jbruns@reededeconstruction.net](mailto:jbruns@reededeconstruction.net). To speak to someone in our office regarding quoting please contact Jesse Bruns at 605-225-7082 extension 27. Any and all disadvantaged businesses are encouraged to submit a quote. REEDE CONSTRUCTION, INC. is an Equal Opportunity Employer.

**STRATA CORPORATION** - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984, 23282, 23335, 23670, 24325 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@stratacorporation.com](mailto:quotes@stratacorporation.com). To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

**TI-ZACK CONCRETE, LLC** - 39352 221 ST AVENUE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 21984 for the January 10, 2025 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-



ZACK CONCRETE, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [Estimating@TiZack.com](mailto:Estimating@TiZack.com). To speak to someone in our office regarding quoting please contact Jeremy Gibbs or Chris Hartwig at 507-412-9589. Any and all disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, LLC is an Equal Opportunity Employer.







# THE USDOT BONDING EDUCATION PROGRAM PROVIDES THE INFORMATION TO TAKE YOUR COMPANY TO THE NEXT LEVEL

What have you done to position your business for increased success? In this Building Business Capacity Program, you will hear from experts in construction accounting, construction law, estimating, project management, surety, bonding, marketing and access to capital. This program is designed to help you take your company to the next level. If you are ready for that next step, SIGN UP TODAY.

## LEARN ABOUT

- Construction Accounting
- Construction Legal
- Contracts
- Project Management
- Surety
- Estimating
- Bonding
- Marketing
- Access to Capital
- Strategic Planning

## WHAT GRADUATES HAVE TO SAY

*"I got a lot out of the bonding class. I was able to listen to a whole lot of very professional people about bonding insurance and accounting. Overall, it was just a great class."*

## BEP GRADUATE

Register at: [www.WestCentralSBTRC.com/bonding](http://www.WestCentralSBTRC.com/bonding)

Registration Deadline - Jan 9, 2025

## STAKEHOLDERS

RTD, Denver International Airport, City and County of Denver, Connect2DOT and HOYA Foundation™



Jan 14, 21, 28 and Feb 4, 11 & 25, 2025



Zoom Webinar



8:30am - 10:30am MT each day



This class is free for qualified businesses to attend